

NNIT, DKKm	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23
Revenue	356	368	380	396	413
Production cost	262	276	257	297	302
Gross profit	94	92	124	98	111
<i>Gross margin</i>	<i>26,4%</i>	<i>25,0%</i>	<i>32,6%</i>	<i>24,7%</i>	<i>26,8%</i>
Regional overhead cost	44	41	42	39	40
Regional operating profit	50	51	81	60	71
<i>Regional operating profit margin</i>	<i>14,0%</i>	<i>13,9%</i>	<i>21,3%</i>	<i>15,2%</i>	<i>17,1%</i>
Corporate cost	66	69	78	35	51
Group operating profit before special items	-16	-18	3	24	20
<i>Group operating profit margin before special items</i>	<i>-4,5%</i>	<i>-4,8%</i>	<i>0,8%</i>	<i>6,1%</i>	<i>4,8%</i>
Special items	47	57	51	123	14
Group operating profit incl. special items	-63	-75	-48	-99	6

Region Europe, DKKm	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23
Revenue	112	119	122	115	112
Production cost	83	90	88	103	84
Gross profit	28	29	34	12	28
<i>Gross margin</i>	<i>25,0%</i>	<i>24,4%</i>	<i>27,9%</i>	<i>10,4%</i>	<i>24,7%</i>
Regional overhead cost	17	14	15	17	12
Regional operating profit	11	15	19	-5	16
<i>Regional operating profit margin</i>	<i>9,8%</i>	<i>12,6%</i>	<i>15,6%</i>	<i>-4,3%</i>	<i>14,0%</i>
Corporate cost	20	21	23	10	14
Group operating profit before special items	-9	-6	-4	-15	2
<i>Group operating profit margin before special items</i>	<i>-8,0%</i>	<i>-5,0%</i>	<i>-3,3%</i>	<i>-13,0%</i>	<i>1,7%</i>

Region US, DKKm	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23
Revenue	71	76	82	82	99
Production cost	53	58	58	56	68
Gross profit	18	18	24	26	31
<i>Gross margin</i>	<i>25,4%</i>	<i>23,7%</i>	<i>29,3%</i>	<i>31,7%</i>	<i>31,4%</i>
Regional overhead cost	10	11	6	7	14
Regional operating profit	8	7	17	20	18
<i>Regional operating profit margin</i>	<i>11,3%</i>	<i>9,2%</i>	<i>20,7%</i>	<i>24,4%</i>	<i>18,3%</i>
Corporate cost	15	16	20	10	11
Group operating profit before special items	-8	-9	-3	11	7
<i>Group operating profit margin before special items</i>	<i>-11,3%</i>	<i>-11,8%</i>	<i>-3,7%</i>	<i>12,0%</i>	<i>6,9%</i>

Region Asia, DKKm	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23
Revenue	32	37	44	44	38
Production cost	31	32	33	38	36
Gross profit	1	5	11	5	2
<i>Gross margin</i>	<i>3,1%</i>	<i>13,5%</i>	<i>25,0%</i>	<i>11,4%</i>	<i>5,1%</i>
Regional overhead cost	3	3	2	4	3
Regional operating profit	-1	3	9	1	-1
<i>Regional operating profit margin</i>	<i>-3,1%</i>	<i>8,1%</i>	<i>20,5%</i>	<i>2,3%</i>	<i>-2,8%</i>
Corporate cost	7	7	8	3	4
Group operating profit before special items	-8	-4	1	-2	-5

Group operating profit margin before special items -25,0% -10,8% 2,3% -4,5% -13,9%

Region DK, DKKm	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23
Revenue	141	136	133	154	164
Production cost	95	97	78	99	114
Gross profit	46	39	55	55	50
<i>Gross margin</i>	32,6%	28,7%	41,4%	35,7%	30,4%
Regional overhead cost	14	13	19	11	11
Regional operating profit	33	26	36	43	39
<i>Regional operating profit margin</i>	23,4%	19,1%	27,1%	27,9%	23,7%
Corporate cost	24	25	28	12	22
Group operating profit before special items	8	1	9	31	17
<i>Group operating profit margin before special items</i>	5,7%	0,7%	6,8%	20,1%	10,6%

Q2 23	Q3 23	Q4 23	Q1 24
424	453	438	463
321	329	330	338
103	124	108	126
24,3%	27,3%	24,6%	27,1%
44	44	30	48
59	80	78	78
13,9%	17,6%	17,8%	16,9%
36	54	32	54
23	26	46	24
5,4%	5,8%	10,6%	5,2%
30	16	9	-11
-5	10	37	35

Q2 23	Q3 23	Q4 23	Q1 24
119	125	109	126
93	88	65	97
26	38	44	29
21,8%	30,1%	40,4%	23,1%
14	16	15	15
12	22	29	14
10,0%	17,6%	26,6%	11,2%
10	15	9	13
2	7	20	2
1,9%	6,1%	18,8%	1,3%

Q2 23	Q3 23	Q4 23	Q1 24
103	94	91	93
66	58	61	57
37	36	30	35
36,3%	38,5%	33,1%	38,2%
14	16	11	18
23	20	19	18
22,7%	21,3%	21,3%	19,0%
8	12	7	12
16	8	12	6
14,9%	8,5%	13,5%	6,3%

Q2 23	Q3 23	Q4 23	Q1 24
36	37	32	32
35	33	31	28
1	4	2	3
2,8%	11,2%	5,5%	11,0%
4	3	3	5
-2	1	-1	-2
-5,5%	2,9%	-2,6%	-5,3%
3	4	3	4
-5	-3	-3	-6

-13,9% -9,1% -10,7% -18,0%

Q2 23	Q3 23	Q4 23	Q1 24
166	196	206	212
127	150	174	155
39	46	32	58
23,3%	23,3%	15,5%	27,1%
12	9	1	10
28	37	31	48
16,7%	18,8%	14,9%	22,6%
15	23	13	26
12	14	17	22
7,5%	7,2%	8,4%	10,4%